



July 1, 2006

Alicia Matthews  
Director, Cable Division  
Department of Telecommunications and Energy  
One South Station  
Boston, MA 02110

Dear Director Matthews:

I am writing on behalf of the Greater Haverhill Chamber of Commerce in support of Verizon's petition to the Department of Telecommunications to establish a shorter and more predictable timeline for the cable franchise process in Massachusetts.

We believe in competition. Many of our members are small business owners that compete vigorously in their respective markets. All want more choices in technology to support their own operations. The investment that Verizon is making in Massachusetts will have a significant impact on our members' ability to leverage the power of technology to compete globally. Verizon's new video service, as well as its voice and internet services, will be offered over the most advanced fiber-optic network in the country. For the first time small businesses will be able to have an opportunity to purchase new, faster technology at a reasonable price – technology that until now has been available to only the larger businesses.

As a result of this investment and the delivery of fiber optic technology right to the door, we believe small businesses in particular will have more choice, more growth, opportunity, and more commercial opportunity.

Please record us in favor of the streamlined franchising process in CTV-06-1

Sincerely,

A handwritten signature in black ink, reading "Sally Cerasuolo-O'Rourke". The signature is written in a cursive style with a large, stylized "S" and "C".

Sally Cerasuolo-O'Rourke  
President/CEO

cc Janice Tartaka, Director of Consumer Affairs and Business Regulation  
Chairwoman Judith Judson  
Commissioner James Connelly  
Commissioner W. Robert Keating  
Commissioner Brian Paul Golden